

Message Text

UNCLASSIFIED

PAGE 01 MANILA 14000 180304Z

73

ACTION EB-05

INFO OCT-01 EA-07 ISO-00 DRC-01 RSC-01 /015 W

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P 180221Z DEC 73

FM AMEMBASSY MANILA

TO USDOC WASH DC PRIORITY

INFO SECSTATE WASHDC 9836

AMEMBASSY SINGAPORE

AMEMBASSY TAIPEI

UNCLAS MANILA 14000

E.O. 11652: N/A

TAGS: BEXP, RP

SUBJ: COMMUNICATIONS EQUIPMENT TRADE MISSION

REF: USDOC 19575

1. RE PARA 8 REFTTEL, PLEASE BE ADVISED THAT EMBASSY FIRMLY SUPPORTS MANILA VISIT OF COMMUNICATIONS EQUIPMENT TRADE MISSION. WE HAVE PROPOSED SUCH A MISSION FOR PAST TWO YEARS IN BELIEF THAT GOOD OPPORTUNITY EXISTS TO INCREASE U.S. SHARE OF MARKET IN THIS FIELD. WHILE IT IS TRUE THAT GT & E HAS CLOSE RELATIONSHIP WITH PHILIPPINE LONG DISTANCE TELEPHONE COMPANY, GT & E BY NO MEANS CONTROLS ENTIRE MARKET. ITT RECENTLY INTRODUCED A NEW LINE OF TELEPHONE EQUIPMENT, 3M IS ACTIVE AND JAPANESE SALES RUN AT RATE OF \$6-7 MILLION A YEAR. GOP PLANS TO MODERNIZE COMMUNICATIONS NETWORK SHOULD PROVIDE ADDITIONAL SALES OPPORTUNITIES TO AGGRESSIVE U.S. COMPANIES.
SULLIVAN

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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Handling Restrictions: n/a
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